



RickCatalano

Ensuring Smooth SAP Implementations

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To whom it may concern:

I had the good fortune to work with Jeff Morgheim while he was the Leader of Chesapeake Energy's SAP Initiative.

Jeff was AMAZING to work with. There are so many accolades I could bestow upon him so I am going to narrow it down to my top four:

1. Intelligence: Jeff is a brilliant guy and a Financial Master, but what I admired most about him was his uncanny ability to take on challenges outside of his comfort zone and master them in an extremely short period of time. The Chesapeake SAP project was a daunting assignment. Jeff was charged with leading an enormous initiative in terms of scope and complexity with many moving parts. Jeff was up to the challenge and used his God given intelligence and work ethic to quickly get up to speed on all the learnings necessary to lead the SAP initiative.
2. Passion & Work Ethic: Jeff is extremely passionate about his work and has one of the greatest work ethics I have ever seen. Up before dawn and through the night Jeff was delivering value for Chesapeake and the SAP Program. As a consultant for Chesapeake it was incredible to watch because I have never seen a client work so hard to learn and give so much of himself to the people he was leading.
3. Negotiator: This is where Jeff shined. I had the good fortune to watch him negotiate with SAP and the chosen System Integrators for the Program. He was amazing to watch. Always polite, always professional and always determined to get the best deal possible for Chesapeake using a "win-win" approach.
4. Leader: Jeff is an excellent Leader. He led through example. He led through his passion for great work. He led through his teaching. He cultivated great relationships with those he lead and lead them with the mindset of being their servant. Jeff inspired me to be a better a leader, a gift I will not soon forget.

I am so excited for Jeff and his new company and highly recommend engaging with Jeff and his service offerings. You will not be disappointed.

Sincerely,

Rick Catalano
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